The Association of Information Technology Professionals
presents

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Charting your Future:
A Panel Discussion by IT Recruiters
Current Trends, and How to Stand Out in Todays' Job Market

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Thursday, January 28, 2010
At **Spitfire Grill, Santa Monica**

Pre-meeting Presentation @ 6:30 pm • Dinner and Program @ 7:30 to 9:00 pm

Damon Nicholls – *IT Recruitment Manager, Sony Pictures Entertainment*
Carole Schlocker – *President, iSpace*
Bob Grimsley – *Regional Manager, Technisource*
Phil Sawyer – *President, Commercial Programming Systems*
Neil Sahota -- *IBM Certified Consultant - IBM - Global Business Services*

Wanting to move up in your current position, or ready to create your next opportunity? There's something for everyone this month.

There's no doubt the market for technical professionals is changing due to economic factors. Is there an insatiable demand for IT professionals despite cost-cutting measures like outsourcing? Find out tonight.

We know employers are still very particular – the bar has definitely been raised – so how can you stand out among all the candidates? What are the best ways to get recognized? Where should you post your resume? How has the internet changed things? What are the key skills employers are looking for, and as the economy improves, what skills will be in greater demand?

If you are looking for new opportunities, you won't want to miss this meeting. You will hear directly from our panel of recruiting experts what it takes to find a job in this difficult market.

After dinner panelists include both internal and external recruiters from major local companies.

<u>**SPECIAL 6:30PM PRE-MEETING on Practical Tips on Resume Preparation**</u>: **Kathy Magel**, an independent recruiter and executive coach, will discuss best practices on what makes resumes effective. **Get there early**, and bring your own resume for critique.

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RESERVATIONS: use the link to preregister: https://www.acteva.com/go/aitpla Reservations are required! Reserve by Monday, January 25th in order to guarantee a seat at this popular event!   Reservations may be fulfilled by substitute attendance.

PRICE: Dinner & Program: Paid in advance $25. At the door $35. Parking is FREE. For more information, call the chapter telephone at (562) 928-5353, contact Roger Lux at (562) 964-1888, or visit www.aitp-la.org.

LOCATION: Spitfire Grill, 3300 Airport Avenue, Santa Monica CA 90405   310-397-3455   It is located on south side of the Santa Monica airport, just west of Bundy Drive.

Driving North on 405: exit at National, go south/west to the end (Centinela, which becomes Bundy). Turn left/south on Bundy, then right on Airport Avenue. Parking is free.

Driving West on 10: exit at Bundy, go left/south on Bundy, past Ocean Park and National, then right on Airport Avenue. (When Bundy crosses Ocean Park, it becomes Centinela.) Parking is free.

HOLD THIS DATE: Our next meeting will be February 25[th,], location TBD. Topic is Social Media as a Tool to Improve Your Business. With a pre-meeting speaker on Advanced Techniques using Linked-in.

ABOUT OUR SPEAKERS

Bob Grimsley, Regional Manager for Technisource
Bob's career in technology spans 20 years having started as a mainframe programmer. Prior to relocating to Los Angeles in 1999 Bob spent his entire life in New York where he was V.P. of Network Application Delivery for Chase Manhattan Private Bank and then CIO for the media buying and planning agency Zenith Media Services. After moving to L.A. Bob assumed the role of V.P. for Technical Services for Aramark Uniform and Career Apparel. Bob made a departure from corporate life in 2002 and did independent consulting , providing business risk analysis and assessment services as well as IT Strategic Planning for smaller to mid-size companies. Bob joined Robert Half International in March of 2005 and is currently Regional Manager for Technisource which is affiliated with Spherion. Learn more by visiting www.technisource.com.

Carole Schlocker, President, iSpace
Carole Schlocker is President of North America IT Services for iSpace, an IT staffing and solutions company serving Fortune 1000 companies. Prior to joining iSpace, Carole was Senior VP of D. P. Specialists, where she was instrumental in building the company into one of the premier IT services companies in Los Angeles. She started her IT career at Candle Corporation where she was Manager of West Coast Technical Support. Carole is an active member of UCLA IS Associates and is active in the Southern California Chapter of National Association of Computer Consulting Businesses (NACCB). Carole has a Bachelors degree in Social Welfare from Temple University in Philadelphia, PA. Learn more about iSpace at www.iSpace.com.

Damon Nicholls - IT Recruitment Manager – Sony Pictures Entertainment
Damon Nicholls has worked in the IT staffing industry in Los Angeles for 10 years in both agency recruiting and on-site vendor management services roles. For 6 years, he worked as a Sr Technical Recruiter in a national staffing organization with a broad range of clients in Los Angeles. He has staffed IT positions ranging from Helpdesk Support, Software Engineers to Project Manager and IT Directors. Staffing IT professionals in automotive, entertainment and financial industries. For the last 4 years, Damon has worked at Sony Pictures Entertainment as the IT Recruitment Manager, overseeing all IT Full-Time Hires, Contract and Contract to hire positions. Sony's website is www.spe.sony.com.

Kathy Magel, Independent Recruiter
Kathy has more than 20 years experience in the Information Technology industry including sales, recruiting, and management. Kathy started her career at IBM where she worked for 12 years holding a variety of positions in their Consulting Services Division both in Sales and Project Management. Since leaving IBM, Kathy has developed her career in the recruiting industry starting at a boutique IT staffing firm and then moving to Korn/Ferry Futurestep. Kathy is currently an independent recruiter providing services to clients on a contract and project basis. She specializes in placing full-time Technology and Sales professionals in the Los Angeles area. Kathy has a BS in Computer Information Systems from Arizona State University. You can review her profile on LinkedIn: www.linkedin.com/in/kmagel.

Neil Sahota, IBM Certified Consultant - IBM - Global Business Services
Neil Sahota is a Program Manager in IBM Global Business Services. He has over 12 years of project management experience in business and IT, and he is responsible for the sales and execution of large, complex programs spanning business strategy development, new product development, business and system integration, and process improvement. He is also a certified Program Management Professional (PgMP) from PMI, Project Management Professional (PMP) from PMI, Managed Healthcare Professional (MHP) from AHIP, and a Six Sigma Green Belt from Motorola.

Moreover, Neil is an active volunteer in IBM's Academic Initiative program that creates partnership opportunities between IBM and the country's top universities. He also serves as a recruiter and mentor for IBM's Extreme Blue summer internship program. Learn more about IBM Global Services at www.us.ibm.com.

Philip Sawyer, President, Commercial Programming Systems
Phil has been with Commercial Programming Systems (CPS) for over 20 years. Born and raised in the Midwest, Phil previously worked for IT Staffing firms in Kansas City, MO and Southfield MI. Phil has over 27 years of experience in both recruiting and managing IS professionals for contract and Lease to Hire services. A graduate of the University of Missouri with a B.S. in mathematics, Phil also has a M.A. in management from the University of Arkansas. He currently serves on the Board of Directors of the National Association of Computer Consultant

Businesses (NACCB), and is a past president of the Southern California Chapter of the NACCB. Learn more, and read their quarterly newsletter, at www.cpsinc.com.